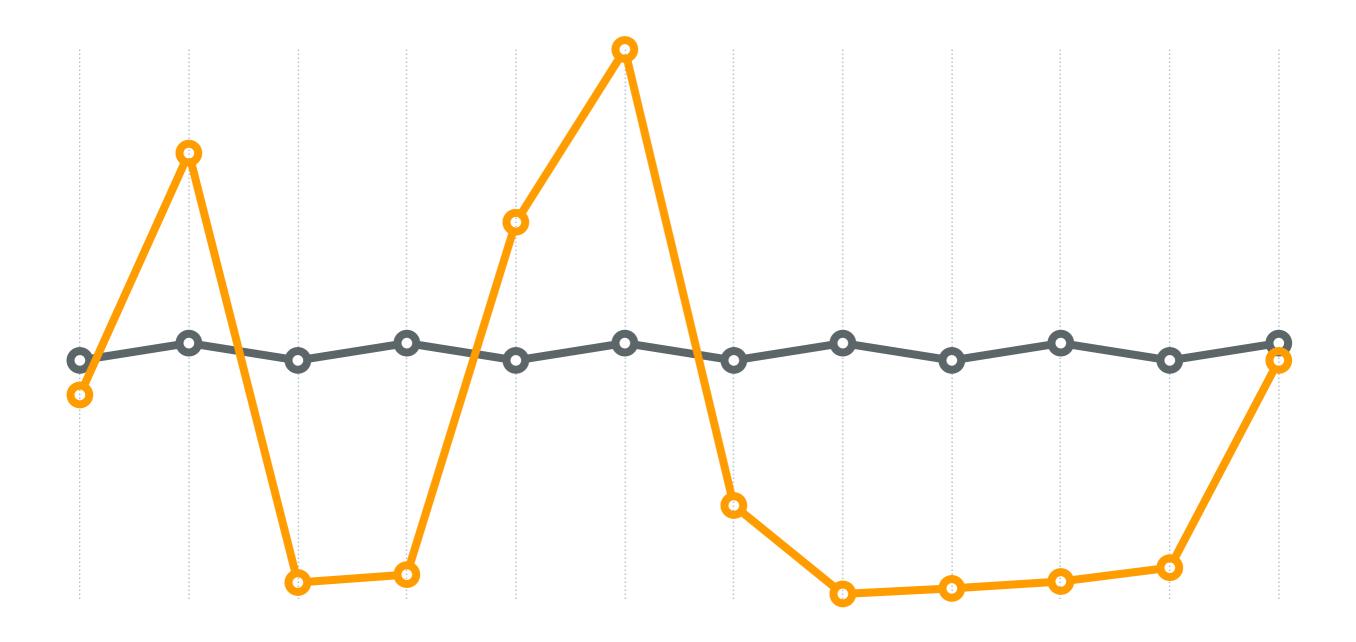
MeetUp WordPress Lisboa

GOMO STRATEGY TO DEVELOP PREMIUM WORDPRESS THEMES & PLUGINS



Revenue



- Services
- Products

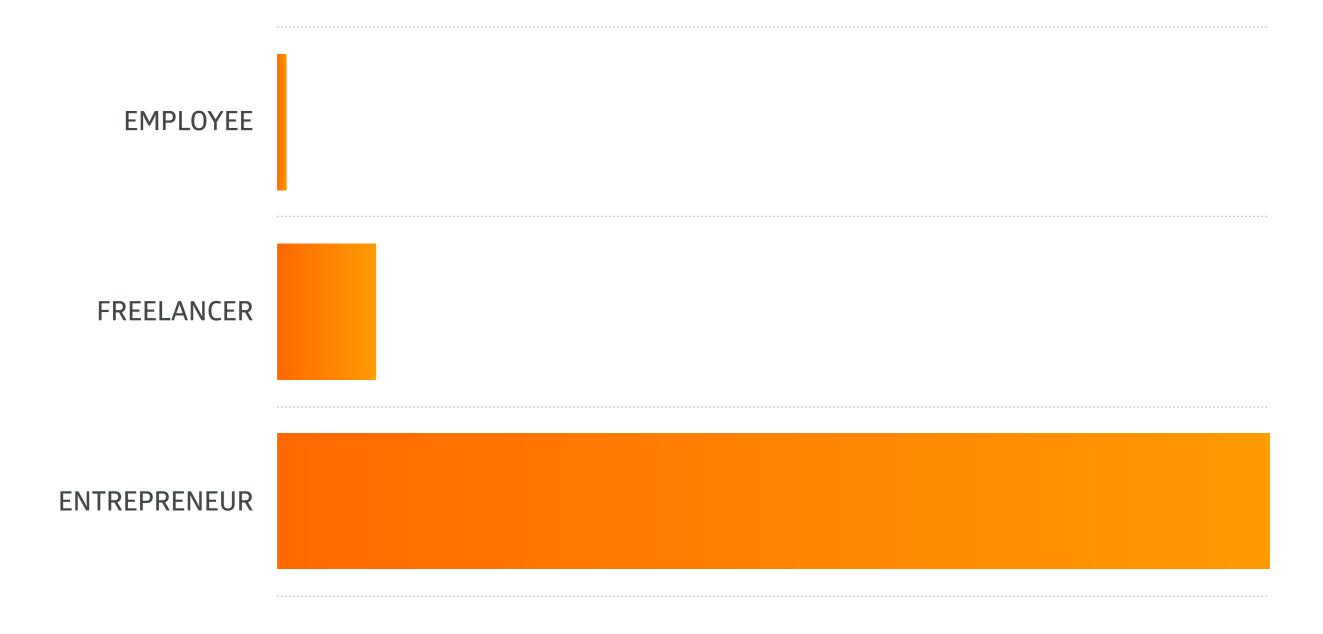


All comes down to...

RISK MANAGEMENT



How many sources of revenue?





Ok... but how?

PRODUCTIZATION

The act of modifying something, such as a concept or a tool internal to an organization, to make it suitable as a commercial product.





WordPress is here to save us!

SERVICE

Custom Theme 3rd Party Plugins

1 paycheck



Child Theme
Other Plugins

1 paycheck

PRODUCT

Our own Theme
Our own Plugins

o paychecks



And then what?

WordPress.org

GitHub / Gist

SHARE WITH THE COMMUNITY

MONETIZE

Marketplace

your.site.com

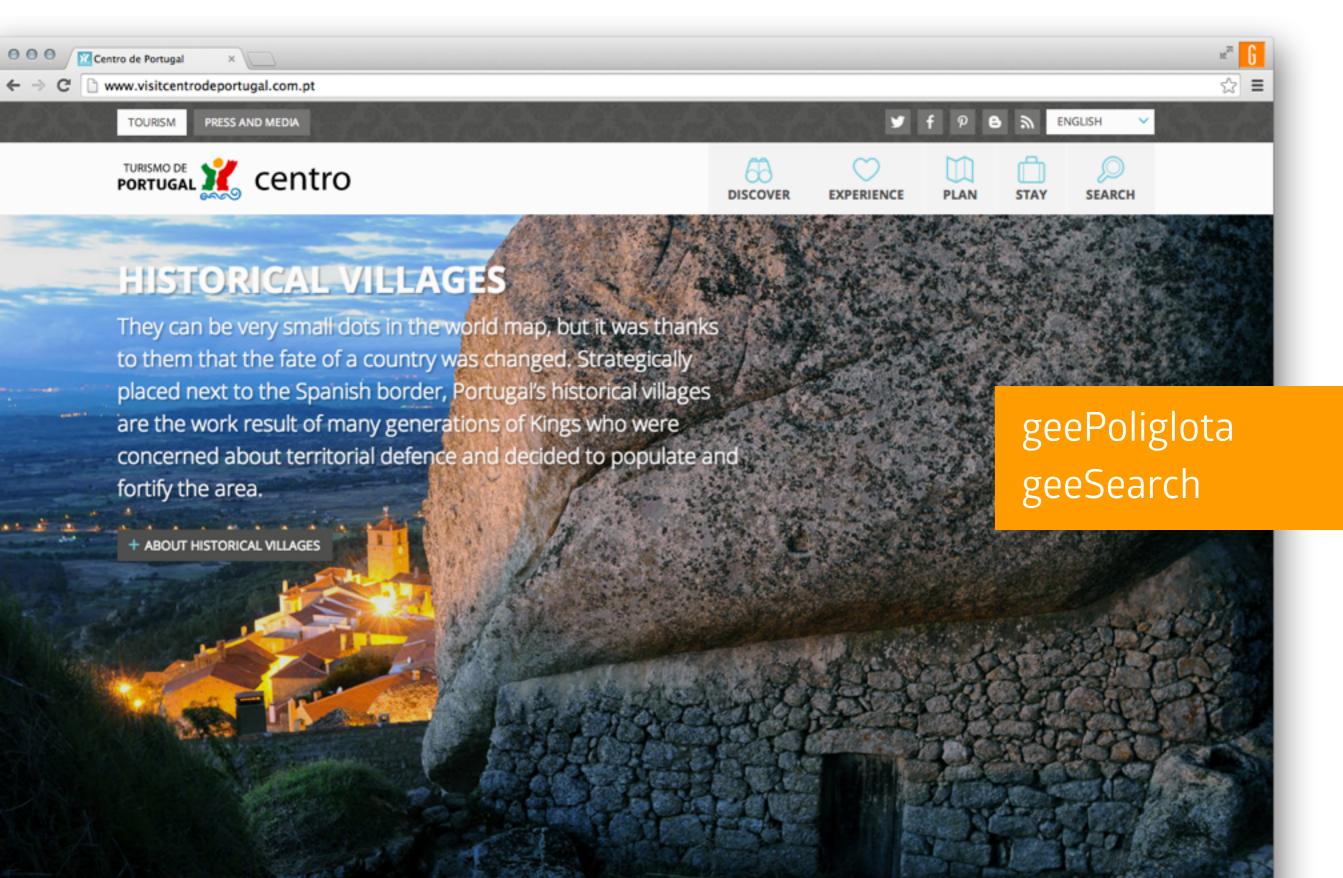


The quote

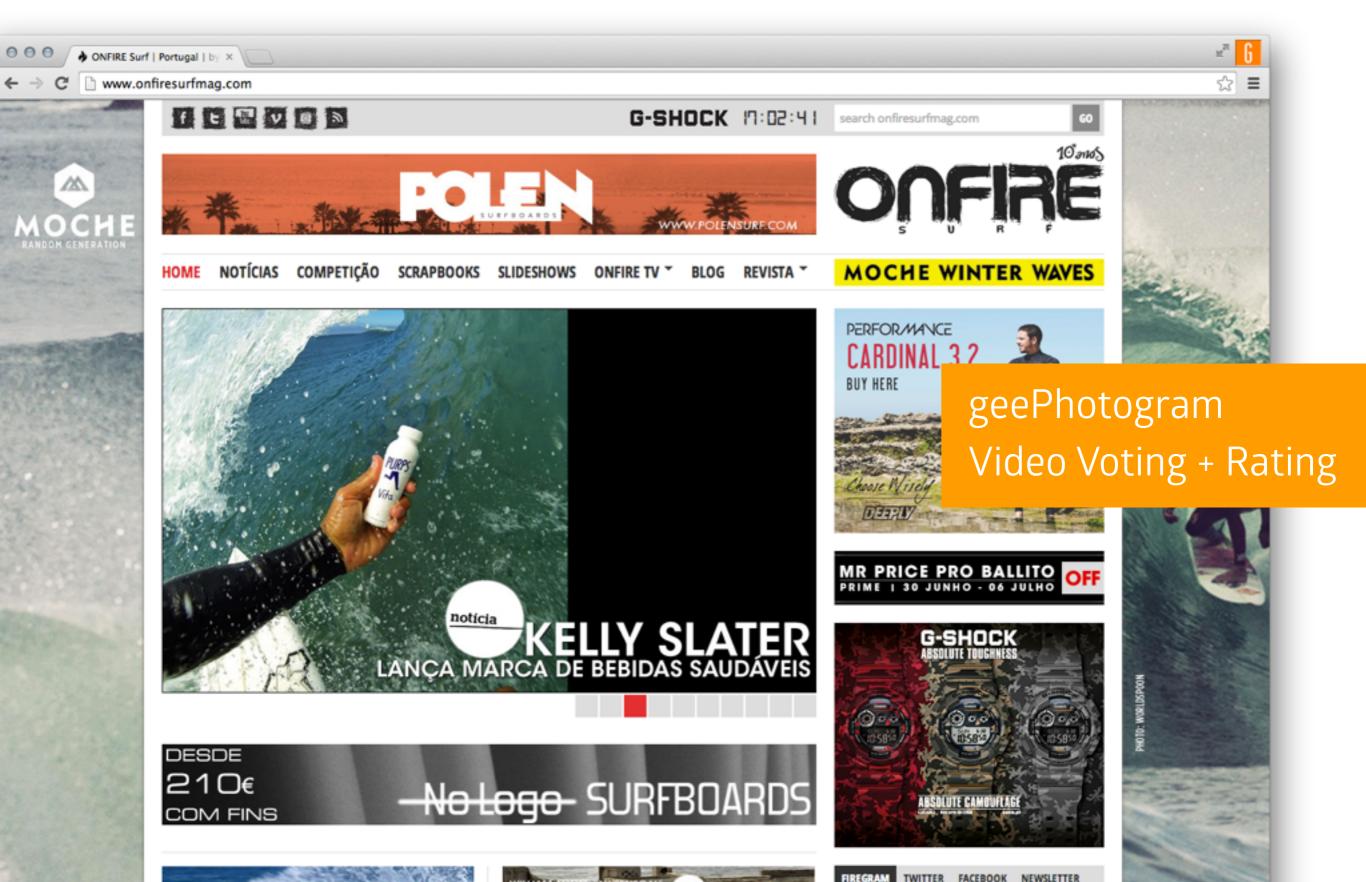
Everything that we don't give back will be lost forever.



Examples, please!



Examples, please!



The final quote

One of the biggest advantages of selling products is that you are no longer trading time for money, so you can be making sales while you are working on your tan in Thailand.



Thank you

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www.gomo.pt

